CETUSA

Trainee/Internship Program Offer

(10256) Pricing in Logistics Industry – Jersey City, NJ

Start Date(s): March – August 2017
Hours: 40 hours per week
Training Duration: 18 months
Compensation: $2,500 per month
Housing: not provided
Number of Position Offered: 2

Host Company Description:

This host company is located close to Manhattan NY just over the bridge. It is a logistics provider with a global network. The program participant will learn about regulations in U.S. Logistic Industry, perform various shipment duties, review promotional materials and prepare export/import shipping documents; receive training from Seafreight Product Managers and Sales in an aggressive pricing department to support set growth targets.

Program Description:

- Receive training with the pricing team to formulate responses to local pricing requests, learn how to provide pricing for US Export Trades
- Reply to and follow up on customer and overseas RFQ's not handled by the national or global Bid Management Team
- Collaborate with Product and Sales Managers to develop strategies for new/ existing customers and monitor trends on all trade lanes
- Create and present monthly KPIs (including but not limited to: Number of quotes, Success, gained TEUs, etc.)

Applicant Qualifications:

- To apply for the **Internship** program, you must be an undergraduate student of **business management (logistics degrees preferred)** OR a recent graduate starting the program within 12 months of graduation.
- To apply for the **Trainee** program, you must hold a bachelor's degree in **business management (logistics degrees preferred)** and at least 1 year of work experience OR be a career professional of 5 or more years in related field.
- Minimum 2 years operational experience in Supply Chain / International Logistics (Ocean / Seafreight pricing preferred)
- **Fluent in English is required** (reading, writing and speaking skills)

How to Apply:

1. Submit a professional resume with a professional photograph
2. Indicate availability dates (start and end dates)
3. Indicate this offer number and title

Council for Educational Travel, USA